

LBP AM European Private Markets opens a branch in Germany

LBP AM is pleased to announce its first foray outside of Paris with the opening of a new office in Frankfurt. LBP AM is equally pleased to announce the appointment of Alexander Schäfer as Investment Director, based in Frankfurt. He joins an expanding team on Corporate Direct Lending at LBP AM European Private Markets.

Investing across Europe for over ten years, notably through its infrastructure debt investments in Germany, the LBP AM European Private Markets (EPM) platform is opening a branch in Frankfurt. This step reflects LBP AM's growing ambitions in Europe.

This new office, which will facilitate access to local opportunities, will enable EPM to strengthen its relationships with German investors and offer solutions tailored to the specific needs of this market, particularly in corporate debt – a segment in which proximity to companies is crucial.

"Our presence in Germany, a European economic powerhouse, will enable us to nurture close relationships with business introducers and respond to the growing demand for financing, particularly to support the generational transition of companies. The recognition we have gained in the French market, our long-term vision, and our commitment to business leaders are key assets in accelerating our international development and gaining market share," said **Peter Arnold, Head of LBP AM European Private Markets.**

A local team: Alexander Schäfer appointed Investment Director

To build a lasting presence in the German market, EPM will deploy a dedicated local team. **Alexander Schäfer** joins LBP AM Deutschland as Investment Director for the *Corporate Direct Lending* division. With more than 15 years of experience, Alexander is a seasoned professional in the origination and structuring of complex financing deals in European private markets. Based in Frankfurt, he will focus on identifying investment opportunities in a market that is becoming increasingly open to private debt.

"I am delighted to welcome Alexander. His in-depth knowledge of the *Mittelstand*, his expertise in operations and his proven track record in origination are key assets in accelerating our development in Germany, a market with significant and strategic potential for LBP AM," adds **Isabelle Luy-Landès, Head of Corporate Direct Lending, LBP AM European Private Markets.**

Alexander Schäfer spent eight years as Vice President of Société Générale's *Leveraged Finance & TMT* department in Frankfurt, starting in 2011. There, he led numerous financing transactions in Europe, in the DACH region more specifically.

In 2020, he joined Riverbank, which specializes in SME financing, to develop German origination. In 2022, he was appointed *Investment Director – Private* at H&A Global Investment Management (HAGIM), where he built an origination network in Germany and the Netherlands and, alongside the **Head of Private Debt**, managed relationships with a vast ecosystem of private equity funds, family offices, and financial advisors.

Alexander Schäfer holds a Master's degree in Finance & Management from Cranfield University.

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About LBP AM European Private Markets

Launched in 2012, LBP AM's European private assets platform was renamed LBP AM European Private Markets in 2025. With a team of over 50 people, including 27 dedicated to investment, it helps to accelerate economic and environmental transitions in order to contribute to a more sustainable economy. It now boasts three complementary areas of expertise in European private debt – Infrastructure, Real Estate, and Corporate – as well as the Capital Solutions division, dedicated to designing and distributing customised solutions. By the end of 2025, LBP AM European Private Markets will have raised nearly €10 billion and invested more than €9 billion in nearly 320 transactions since its inception.

About LBP AM (www.lbpam.com)

Owned 75% by La Banque Postale and 25% by Aegon Asset Management, LBP AM is a key multi-specialist player in sustainable finance, solutions, and conviction-based management through its subsidiary La Financière de l'Échiquier (LFDE). LBP AM has three investment divisions: LBP AM European Private Markets, Multi Asset, Rates & Credit Specialties, and Quantitative Solutions. Serving all types of clients – institutional investors, distributors, and private clients – the LBP AM group leverages its expertise and that of its subsidiary LFDE to offer a wide range of open-ended funds, as well as its know-how in dedicated solutions and mandates, on listed and unlisted assets. At the end of 2025, the LBP AM group's consolidated assets under management or distribution amounted to €75 billion.

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